### **ALFALFA HAY**

2008

Year-to-date cumulative

### California

MARKET SUMMARY

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#### Hay Quality Guidelines for Nationwide Market News Reporting

Livestock and Grain Market News branch has revised the hay quality guidelines for use in the nationwide Market News reporting program. These revised guidelines establish specific objective measurements of value attributes for each quality category of Alfalfa hay. The revised guidelines include all parameters commonly used to measure hay quality and also have all parameters in proper relationship to each other.

Nationwide uniformity of price information is the goal of revising these guidelines for quality designations. It is important for hay buyers in any part of the United States to be able to read any of USDA's hay reports and know the hay prices quoted are consistent from area to area for quality. So that producers and buyers from different areas, can be talking about hay in the report and feel confident they are talking about the same quality.

Market News reporters from several states formed the task force that collected information and input from hay and forage industry representatives, that information was used to form the revised quality designations and parameters numbers associated with each of the quality designations. USDA and State Departments of Agriculture market news reporters will be using the revised guidelines in market reporting across the country.

The following are the revised national hay guidelines on Alfalfa. Guidelines are also included for Grass Hay. Reporters will be using test parameter(s) prominent in their trade area, **visual characteristics**, as well as the **intent of sale** (**usage**) to determine hay quality.

Table 1: Alfalfa guidelines (for domestic livestock use and not more than 10% grass)

Quality	ADF	NDF	*RFV	**TDN-100%	**TDN-90%	СР
Supreme	<27	<34	>185	>62	>55.9	>22
Premium	27-29	34-36	170-185	60.5-62	54.5-55.9	20-22
Good	29-32	36-40	150-170	58-60	52.5-54.5	18-20
Fair	32-35	40-44	130-150	56-58	50.5-52.5	16-18
Utility	>35	>44	<130	<56	<50.5	<16

\*RFV calculated using the Wis/Minn formula. \*\*TDN calculated using the western formula. Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100 % dry matter (TDN showing both 100% & 90%). Guidelines are to be used with visual appearance and intent of sale (usage).

**Table 2: Grass Hay guidelines** 

Quality	Crude Protein Percent
Premium	Over 13
Good	9-13
Fair	5-9
Utility	Under 5

Quantitative factors are approximate, and many factors can affect feeding value. Values based on 100% dry matter.

End usage may influence hay price or value more than testing results.

### Hay Quality Designation's physical descriptions:

**Supreme:** Very early maturity, pre bloom, soft fine stemmed, extra leafy. Factors indicative of very high nutritive content. Hay is excellent color and free of damage.

**Premium**: Early maturity, i.e., pre-bloom in legumes and pre head in grass hays, extra leafy and fine stemmed-factors indicative of a high nutritive content. Hay is green and free of damage.

**Good:** Early to average maturity, i.e., early to mid-bloom in legumes and early head in grass hays, leafy, fine to medium stemmed, free of damage other than slight discoloration.

**Fair**: Late maturity, i.e., mid to late-bloom in legumes, head-in grass hays, moderate or below leaf content, and generally coarse stemmed. Hay may show light damage.

**Utility**: Hay in very late maturity, such as mature seed pods in legumes or mature head in grass hays, coarse stemmed. This category could include hay discounted due to excessive damage and heavy weed content or mold. Defects will be identified in market reports when using this category.

# HAY PRICES – FOB Monthly Averages of Weekly Quotations dollars per ton

### 2008 - ANTELOPE VALLEY - MOJAVE DESERT

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG	
	•	•	•	Alfa	alfa Dom	nestic Ca	attle			•		•	•	
Supreme				220.42	237.05								235.37	
Premium					230.00	210.00							230.00	
Fair						210.00							210.00	
				Alfalfa F	Retail/lig	ht<110 l	b bales							
Premium	219.41	216.47	220.00	232.87	238.91	243.24	239.85						233.10	
Good/Premium	215.00					230.00	213.04						219.05	
Forage Four-Way Mix Retail/light<110 lb bales														
Premium	239.00	239.00	239.80	239.00	267.97	255.36	259.63						255.82	
Good/Premium						235.00	240.00						238.00	
	•	•	Forage	Three-W	ay Mix	Retail/lig	ght<110	lb bales		•	•	•	•	
Premium	216.00	220.00	220.00	224.50	227.05	228.75	236.67						226.32	
Good/Premium				220.00	208.67	220.00	220.00						215.85	
Good					200.00								200.00	
Fair					160.00								160.00	
				Teff Re	tail/ligh	t<110 lb	bales							
Premium							260.00						260.00	
Good/Premium							260.00	_					260.00	

# HAY PRICES – FOB Monthly Averages of Weekly Quotations dollars per ton

### 2008 - BLYTHE - PARKER

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG	
	1			Alfa	alfa Dom	estic Ca	attle			•		•		
Supreme	190.00	200.16	208.09	212.11	212.50								209.35	
Supreme to store			214.00	220.00	220.99								218.49	
Prem/Supreme			205.00										205.00	
Premium	189.66	191.80	205.00	203.33	204.26	220.00	210.00						201.71	
Premium to store			210.00	208.36	208.28								208.37	
Good	185.00	180.00			200.79	197.10							196.39	
Good to move							200.00						200.00	
Good to store						207.89	202.36						205.39	
Fair	165.32		185.00	185.00		192.63	196.62						193.26	
Alfalfa Export														
Premium						211.98	212.00						211.99	
Good							190.00						190.00	
				Alfalfa	Retail/lig	ht<110	lb bales							
Premium	202.77	210.49	219.66	214.27	213.51	216.14	217.53						212.76	
Good/Premium	191.62	194.17	203.89	208.75	209.00	206.67	209.33						204.82	
	•		Α	Ifalfa St	able/hea	avy>115	lb bales	3		•	•			
Premium					206.50								206.50	
Good/Premium		185.00	182.00	210.00	190.00	192.00	199.64						197.13	
	1	1	Alfalfa	a/Grass	Mix Ret	ail/light	<110 lb k	ales				1		
Good/Premium			200.00										200.00	
Good	160.00												160.00	

#### 2008 - BLYTHE - PARKER - FOB continued:

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
	<b>-</b>		Alfal	fa/Rye N	Mix Reta	il/light<	110 lb ba	ales		l	1	1	1
Good/Premium					190.00	190.00							190.00
		•	Alfalf	a/Rye M	ix Stable	e/heavy>	115 lb l	pales					•
Good/Premium				175.00									175.00
			В	ermuda	Retail/li	ght<110	lb bale	S					_
Premium		150.00	151.43			190.00	200.00						174.48
			E	3ermuda	a Straw	Domesti	c Cattle						
Good			90.00										90.00
			Fo	rage Mi		light<11	0 lb bale	es					
Premium					205.71								205.71
			Forage	Mix Two	o-Way R	etail/ligh	nt<110 II	bales					
Premium					220.00								220.00
			Forage I	Mix Thre		Retail/lig	ht<110	b bales					
Premium					217.89								217.89
Good/Premium					195.00								195.00
				Oa		stic Catt	le						
Good					180.00								180.00
						t<110 lb	bales				_		
Premium				185.00									185.00
			Ry	e Grass	Retail/	ight<11		s			_		
Good							180.00						180.00
				Sud	an Dom	estic Ca	ttle						
Fair			115.00										115.00
					Sudan	Export							
Premium							217.00						217.00
Good/Premium						175.00							175.00

### 2008 - BLYTHE - PARKER - FOB continued:

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG		
	Sudan Straw Domestic Cattle														
Good			90.00										90.00		
				Wheat	Straw D	omestic	Cattle								
Good						45.00							45.00		

# HAY PRICES – DELIVERED Monthly Averages of Weekly Quotations dollars per ton

### 2008 - CHINO VALLEY - LOS ANGELES (and SAN DIEGO as of May 2008)

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG						
	•			Alfa	alfa Dom	estic Ca	attle			•		•	•						
Supreme	233.75	239.34	256.66	256.33	254.56	260.00							253.85						
Premium/Supreme					246.88								246.88						
Premium	223.46	221.82		233.85	245.57	245.00							242.59						
Good	212.46	217.78			232.20	244.97	241.92						237.22						
Fair	202.93	196.67	207.50	220.00	210.00	225.46	238.59						229.01						
				Alfalfa	Retail/lig	ht<110	lb bales		247.12 241.41										
Premium	230.66	239.88	240.90	243.72	252.37	255.46	262.57						247.12						
Good/Premium	235.50			235.00	240.45	246.15	240.00						241.41						
Alfalfa Stable/heavy>115 lb bales																			
Premium			233.33	235.00	243.33								240.12						
Good/Premium	226.81	221.18	225.00	230.00	229.61	244.89	245.91						233.50						
Premium			225.00										225.00						
			·	Bern	nuda Do	mestic (	Cattle			•			•						
Good					170.00								170.00						
Fair	191.06	150.00			170.00								189.48						
			E	Bermuda	Retail/I	ight<11	0 lb bale	s		•			•						
Premium	191.25	185.00	219.00	205.00	211.44	230.00	246.67						214.54						
		1	Ве	rmuda S	Stable/h	eavy>11	5 lb bale	es				1							
Premium			179.50	185.00			255.00						199.75						
Good/Premium	178.13					227.00							194.42						

### 2008 - CHINO VALLEY - LOS ANGELES - DELIVERED continued:

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
				Bermuda	a Straw	Domest	ic Cattle		•	•	•	•	•
Good							152.50						152.50
	•		F	orage Mi	x Retail	/light<1	10 lb bal	es					
Premium	236.94	244.18	245.04	244.55	248.03	263.35	265.55						250.83
Good/Premium					215.00	240.00	240.00						224.38
				Oa	t Dome:	stic Catt	le						
Good				165.00	180.00								173.68
Fair				160.00									160.00
Oat Retail/light<110 lb bales													
Premium					217.50		295.00						226.11
			(	Orchard	Retail/li	ight<110	) lb bales	S					
Premium	267.14	263.33	256.67	248.00	286.00	297.50	374.07						301.64
Good/Premium						250.00	250.00						250.00
			Orcha	rd/Alfalf	a Mix R	etail/ligh	nt<110 lb	bales					
Premium	240.00	240.00	240.00	240.00	240.00		310.00						241.75
Good/Premium						240.00	240.00						240.00
	•			Sud	an Dom	estic Ca	ttle						
Utility		135.00											135.00
	•		•	Timothy	Retail/li	ight<110	) lb bales	S					
Premium	340.00	340.00	340.00	345.56	340.00	340.00	347.22						341.90
	•			Whe	eat Dom	estic Ca	ttle						
Good				175.00									175.00
	•	•	•	Wheat	Straw D	omestic	Cattle		-	•	-	•	
Good						100.00	115.00						100.71
Fair						63.00							63.00

# HAY PRICES – DELIVERED Monthly Averages of Weekly Quotations dollars per ton

### 2008 - ESCALON-MODESTO-TURLOCK

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG	
		I	Δ	lfalfa (C	rganic)	Domest	ic Cattle	<b>,</b>		l	I	I.	l .	
Supreme	270.00						305.00						298.00	
Premium/Supreme	250.00			252.00		281.00							265.83	
Premium					270.00								270.00	
Fair	240.00												240.00	
				Alfa	lfa Dom	estic Ca	ittle							
Supreme	249.28	248.52	255.07	256.74	258.56	261.55	271.65						260.02	
Premium/Supreme						272.26	285.00						278.46	
Premium	238.62	246.15	253.29	245.47	250.18	251.22	256.90						250.34	
Good	231.67	242.60	237.50	232.91	238.33	245.93	247.76						243.66	
Fair	218.75	216.09	220.00	228.08	224.84	234.11	236.46						234.18	
Alfalfa Export														
Premium					250.00	253.55	258.48						255.42	
Good						222.00							222.00	
				Alfalfa F	Retail/lig	ht<110	b bales							
Premium	245.00	242.50	245.00		231.27		250.00						243.53	
Good/Premium							243.33						243.33	
			A	Alfalfa St	able/he	avy>115	lb bales	5						
Good/Premium					240.00	235.00	240.00						236.67	
			Alfalfa	Forage	Mix Stal	ole/heav	y>115 lb	bales						
Good/Premium		215.00											215.00	
				Alfalfa	a/Oat Do	mestic	Cattle			•			-	
Premium				220.00									220.00	

### 2008 - ESCALON-MODESTO-TURLOCK - DELIVERED continued:

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG	
				Alfalfa/F	Rye Mix I	Domesti	c Cattle							
Good					190.00								190.00	
				Bar	ley Dom	estic Ca	ittle							
Good					193.00								193.00	
			В	eardles	s Wheat	Domes	tic Cattle	е						
Good	188.00	175.00		172.00	193.18	187.96	192.78						190.74	
			Bear	dless W	heat Re	tail/light	<110 lb	bales						
Premium	240.00	240.00		214.38									222.92	
				Berm	uda Dor	nestic C	attle							
Good	198.24	188.00											197.67	
			Ве	ermuda (	Stable/h	eavy>11	5 lb bal	es						
Premium	205.00												205.00	
	Clover Domestic Cattle													
Good					210.00								210.00	
				Forag	e Mix Do	mestic	Cattle							
Good					193.00								193.00	
			Fora	age Thre	e-Way N		estic Ca	attle						
Good					188.64	188.11							188.27	
				Meadow	Grass I	Domesti	c Cattle							
Good	215.00												215.00	
			Mea	dow Gra	ass Reta	il/light<	110 lb b	ales						
Premium	235.00												235.00	
				low Gras	ss Stable	e/heavy:	>115 lb l	oales						
Good			215.00										215.00	
		_			at Dome									
Good			225.00	191.37	194.75		181.50						193.52	
Fair					181.69	183.40							182.18	

### 2008 - ESCALON-MODESTO-TURLOCK - DELIVERED continued:

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
					Oat E	xport							
Premium						190.00							190.00
Good					160.00								160.00
				Oat Re	etail/ligh	t<110 lb	bales						-
Premium	214.33	226.67		212.50	203.75								208.76
				Orch	ard Dor	nestic C	attle						-
Good/Premium							299.00						299.00
				Orchard	Retail/I	ight<110	) lb bale	S					-
Premium	280.00		250.00	291.67		280.00	295.00						291.33
Good/Premium				200.00		280.00							260.00
			Orcha	rd/Alfalf	a Mix Re	etail/ligh	t<110 lb	bales					
Good/Premium						285.00							285.00
				Rice S	Straw Do	mestic	Cattle						
Good	88.00	88.00											88.00
Fair	87.00												87.00
		R	ice Strav	w Dome	stic Catt	le Smal	Square	, per ba	le				
Fair					5.00								5.00
				Rye G	rass Do	mestic	Cattle						
Good					220.00								220.00
			Ry	e Grass	Stable/h	neavy>1	15 lb bal	les					
Good/Premium		230.00											230.00
			٦	Γimothy	Retail/li	ght<110	lb bales	\$					
Premium							360.00						360.00
				Wheat	Straw D	omestic	Cattle						
Good						118.76	122.10						120.46
Fair	115.00					95.00							112.14

### 2008 - ESCALON-MODESTO-TURLOCK - DELIVERED continued:

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
Wheat Straw Domestic Cattle small square, per bale													
Good							4.75						4.75

# HAY PRICES – FOB Monthly Averages of Weekly Quotations dollars per ton

### 2008 - HANFORD-CORCORAN-TULARE-VISALIA

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
	•			Alf	alfa Don	nestic C	attle						
Supreme			249.88	251.09	251.91	252.68	250.51						251.63
Premium			228.89	240.90	242.33	239.95	243.75						241.68
Good	210.00	220.00			238.02	228.64	228.03						229.41
Fair	203.85	200.00				223.82	223.83						222.75
				Alfalfa	Retail/lig	ht<110	lb bales						
Premium		250.00			270.00		248.00						254.50
			E	Beardles	s Whea	Domes	tic Cattle	е					
Good					175.00								175.00
	•		For	age Thr	ee-Way	Mix Don	estic Ca	attle					
Fair					150.00								150.00
				0	at Dome	stic Cat	tle						
Good					182.21	160.00	177.50						177.61
				Oat R	etail/ligh	t<110 lb	bales						
Premium					193.57								193.57
				Wh	eat Dom	estic Ca	attle						
Good				168.00									168.00
				Wheat	Straw D	omestic	Cattle						
Good				91.00	100.00	84.71							90.67

### HAY PRICES – FOB Monthly Averages of Weekly Quotations dollars per ton

### 2008 - IMPERIAL VALLEY

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
	•			Alfa	lfa Dom	estic Ca	ttle						•
Supreme	197.64	205.73	217.52	214.04	206.94	235.00							212.38
Supreme to store		215.00	225.98	219.09	218.48								219.95
Premium/Supreme					208.00								208.00
Premium	190.10	194.11	211.62	204.06	202.41	216.67							201.81
Premium to store				210.00	209.88	215.00							209.94
Good	181.13	183.62	201.11	204.77	198.31	201.04							195.93
Good to store						212.94	213.64						212.99
Fair	167.44	158.33	186.69	184.00		195.64	200.20						190.98
Utility				165.00									165.00
					Alfalfa	Export							
Premium					200.46	210.32	222.58						213.82
Good							206.24						206.24
							lb bales						
Premium	202.09	206.68	212.50	222.98	217.45	216.90	221.73						214.84
Good/Premium	192.50		205.00	207.50	208.85	203.50	215.00						204.75
				Alfalfa S	table/he	avy>11	5 lb bale	S					
Premium	200.85	215.00		218.00	205.34	209.89	215.28						208.41
Good/Premium	195.11	200.34	201.03	207.80	199.00	202.27	204.38						200.60
Good		190.00											190.00
				Alfalfa	Straw D	omestic	Cattle						
Good							100.00						100.00
				Alf	falfa Str	aw Expo	ort						
Good							100.04						100.04

#### 2008 - IMPERIAL VALLEY - FOB continued:

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
				Alfalfa	a/Oat Do	mestic (	Cattle						
Premium			185.00										185.00
				Berm	uda Dor	nestic C	attle						
Good		130.00		120.00	121.67								123.00
Fair	117.91	121.33	126.70			130.00							122.00
				E	3ermuda	Export							
Premium						175.00	193.00						181.92
Good/Premium					152.50	166.67							158.57
Good			135.00				175.00						159.74
			В	ermuda	Retail/li	ght<110	lb bales	5					
Premium	149.11	157.17	160.68	176.76	178.02	191.69	204.03						181.52
Good/Premium	140.00	145.00	145.00	158.41	168.33	177.11	180.00						168.92
			В	ermuda	Stable/h	eavy>1	15 lb bal	es					
Premium					170.00	180.00	203.33						196.67
Good/Premium	135.00	125.00	140.00		160.00	173.16	165.00						157.33
Good	127.42												127.42
				Bermuda	a Straw	Domest	c Cattle						
Good	105.00	82.13	93.50				115.00						101.81
				Bei	rmuda S	traw Ex	port						
Good	85.00	85.00	100.00		100.00	105.00	107.79						104.42
			Bern	nuda Str	aw Reta	il/light<	110 lb b	ales					
Good	90.00												90.00
				Klein (	Grass Do	omestic	Cattle						
Good			132.00	130.00									131.37
Fair		125.00	125.00										125.00

### 2008 - IMPERIAL VALLEY - FOB continued:

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
				K	ein Gra	ss Expo	rt						
Premium					158.20	166.60	171.36						168.54
Good/Premium					149.79	153.08	170.27						154.12
Good				138.82			165.00						143.81
					Oat E	xport							
Good					160.00								160.00
				Oat Re	tail/ligh	t<110 lb	bales						
Premium					170.00								170.00
Good/Premium				150.00									150.00
				Sud	an Dom	estic Ca	ittle						
Good			125.00										125.00
Fair		125.00					202.50						198.81
					Sudan	Export							
Premium						205.72	221.39						216.12
Good/Premium						191.79							191.79
Good						163.83	202.51						199.54
Fair							173.47						173.47
				Sudan F	Retail/lig	ht<110	b bales						
Good	125.00												125.00
		Who	eat Reta	il/light<	110 lb b	ales Sm	all squai	re, per b	ale				
Good					2.00								2.00
				Wheat	Straw D	omestic	Cattle						
Good					45.52	47.14	52.05						47.20
			Wheat S	traw Do	mestic (	Cattle M	id Squar	e 3x3x8					
Good					5.00								5.00

### 2008 - IMPERIAL VALLEY - FOB continued:

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
		Wh	eat Stra	w Dome	estic Cat	ttle Sma	II square	e, per ba	ale				
Good					1.88	1.50							1.75
			V	Vheat St	raw Dor	nestic L	ivestock	ζ					
Good						68.00							68.00
		Wheat	Straw F	Retail/lig	ht<110 l	b bales	Small s	quare, p	er bale				
Premium						2.00							2.00
Good/Premium			2.63	2.50									2.58
Good	2.00		2.50										2.08

# HAY PRICES – FOB Monthly Averages of Weekly Quotations dollars per ton

### 2008 – KERN COUNTY

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
	•			Alfalfa (0	Organic)	Domes	tic Cattle	е		•		•	
Premium							250.00						250.00
				Alfa	lfa Dom	estic Ca	ttle						-
Supreme			240.00	240.89	241.21	240.00	251.00						241.20
Premium	220.00			230.46	232.61	232.83	232.29						232.06
Good	180.00	200.00		228.04	225.79	223.11	224.32						222.71
Fair	180.00					213.02	212.05						211.61
	•	•			Alfalfa	Export				•	•	•	•
Premium						219.44							219.44
				Alfalfa	Retail/lig	ht<110	lb bales						-
Premium	219.34	221.11	220.69	220.00	236.03	240.05	238.36						228.50
Good/Premium	205.23	200.00			240.00	228.74	230.83						229.05
			-	Alfalfa S	table/he	avy>115	b lb bale	S					-
Premium					242.50	233.57	228.46						230.65
Good/Premium	205.00		225.00			216.70	225.00						219.87
			Fo	rage Mix	x Retail/	light<11	0 lb bale	es					-
Premium					200.00		220.00						212.73
		•	Fora	ge Thre	e Way N	lix Dom	estic Ca	ttle		•		•	
Good					170.00								170.00
	-		Forage 7	Three W	ay Mix F	Retail/lig	ht<110 l	b bales		-		-	-
Premium	200.00		255.00										218.33

### 2008 - KERN COUNTY - FOB continued:

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
				Oa	t Domes	stic Catt	le						
Premium				200.00	200.00								200.00
Good				175.00	173.47								173.49
Fair				150.00	150.00								150.00
					Oat E	xport							
Good					175.00								175.00
				Oat Re	tail/light	t<110 lb	bales						
Premium				200.00	200.00								200.00
Good					170.00								170.00
				Oat Sta	ble/heav	y>115 I	b bales						
Good/Premium				200.00									200.00
			Orcha	rd/Alfalfa	a Mix Re	tail/ligh	t<110 lb	bales					
Good/Premium			215.00										215.00
				Sud	an Dom	estic Ca	ttle						
Good	150.00												150.00
					Sudan	Export							
Good				120.00									120.00
				Wheat	Straw D	omestic	Cattle						
Good					80.17		94.23						82.75
		Wheat	Straw R	etail/lig	ht<110 II	bales	small so	uare, pe	er bale				
Premium							4.00						4.00

# HAY PRICES – FOB Monthly Averages of Weekly Quotations dollars per ton

2008 - LOS BANOS - DOS PALOS (and MERCED as of April 2008)

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
	•	•	•	Alfa	alfa Dom	estic Ca	attle			•		•	•
Supreme	230.00		241.43	245.63	246.69	249.76	252.67						248.13
Premium	232.50			236.13	234.84	240.28	243.02						239.38
Good	218.48	224.59	205.00		227.91	227.75	236.19						227.62
Fair				170.00	212.50	217.63	228.50						226.24
	•	•	•	•	Alfalfa	Export				•		•	•
Premium					232.50	239.74	231.32						236.00
	-			Alfalfa F	Retail/lig	ht<110 l	b bales						
Premium	240.00												240.00
Good/Premium		210.00											210.00
Good	220.00												220.00
			A	Ifalfa St	able/hea	avy>115	lb bales	•					
Premium							234.41						234.41
Good/Premium						225.00	226.25						226.04
				Alfalfa	a/Oat Do	mestic (	Cattle						
Premium				200.00									200.00
				Barl	ey Dom	estic Ca	ttle						
Good					175.00								175.00
				Barley	Straw D	omestic	Cattle						
Good							100.00						100.00
			В	eardles	s Wheat	Domes	tic Cattle	•					
Good				162.86	175.86	173.19	173.57						174.28
Fair						155.00							155.00

### 2008 - LOS BANOS - DOS PALOS (and MERCED as of April 2008) FOB continued:

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
			Beard	lless Wh	neat Ret	ail/light	<110 lb k	oales					-
Premium	240.00	240.00			195.00								236.40
Good/Premium	240.00												240.00
			Fora	ge Thre	e-Way N	lix Dom	estic Ca	ittle					-
Good					175.00	173.10							173.78
	•			Oa	t Domes	stic Catt	le					•	
Good				176.78	174.82	172.41							174.68
Fair					157.64								157.64
	•			Oat Re	tail/ligh	t<110 lb	bales					•	
Premium					172.00								172.00
Fair					150.00								150.00
	•		C	rchard	Retail/lig	ght<110	lb bales	5				•	•
Premium				255.00	240.00	238.46							243.04
	•		Or	chard/A	lfalfa Mi	x Dome	stic Catt	le				•	•
Fair					140.00								140.00
	•	•	Orchai	d/Alfalfa	a Mix Re	tail/ligh	t<110 lb	bales		•		•	1
Premium					240.63		235.00						238.63
Good/Premium					215.00								215.00
	•	•		Wheat	Straw D	omestic	Cattle	•		•	•	•	•
Good						97.50	99.76						99.58
			Whe	at Strav	v Domes	stic Catt	le Windı	row			1		
Good				40.00									40.00

# HAY PRICES - FOB Monthly Averages of Weekly Quotations dollars per ton

### 2008 - NORTHERN INTER-MOUNTAIN AREAS

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
			Α	lfalfa (O	rganic)	Domest	ic Cattle	<b>,</b>				1	
Supreme						250.66	264.35						261.27
Premium/Supreme						240.00							240.00
Premium						240.00							240.00
Good/Premium							250.00						250.00
					Alfalfa (	Cubing							
Good						180.00	190.00						189.70
				Alfa	lfa Dom	estic Ca	ttle						
Supreme	180.00		210.00		200.00	205.63	214.05						212.07
Premium/Supreme							230.00						230.00
Premium		170.00					211.22						208.78
Good		-		-	180.00	180.00	204.73						199.95
Fair/Good							210.00						210.00
Fair				185.00			200.38						198.56
					Alfalfa	Export							
Premium						215.00	217.15						216.96
Good							207.86						199.55
					_		lb bales						
Premium	216.25	215.00		229.00	234.44								234.41
Good/Premium			156.00			220.00	196.19						194.12
	·		Α			avy>115	lb bales	3		·		Υ	_
Premium				215.00	225.00								217.50
Good/Premium		158.33	161.67				192.50						171.28

### 2008 - NORTHERN INTER-MOUNTAIN AREAS - FOB continued:

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
	•		Alfa	alfa/Oat	(Organi	c) Dome	stic Cat	tle					
Good							180.00						180.00
	•		В	eardles	s Wheat	Domes	tic Cattle	<del>)</del>					
Good							160.00						160.00
			Beard	lless Wh	neat Ret	ail/light	<110 lb b	ales					
Good/Premium							154.29						154.29
			F	escue F	Retail/lig	ht<110	lb bales						
Premium						240.00							240.00
Good/Premium						200.00	240.00						211.43
				Forage	e Mix Do	mestic	Cattle						
Good							180.00						180.00
			Fo	rage Mix	x Retail/	light<11	0 lb bale	s					
Good/Premium							160.00						160.00
Good					180.00								180.00
			For	age Fou	r-Way N	lix Dom	estic Cat	tle					
Good							190.00						190.00
			Forage 1	Three-W	ay Mix F	Retail/lig	ht<110 I	b bales					
Good/Premium						150.00	150.00						150.00
				Meadow	Grass I	Domesti	c Cattle						
Good					170.00								170.00
			Mea	dow Gra	ıss Reta	il/light<	110 lb ba	ales					
Premium	240.00	225.00		227.27	238.70		240.00						236.88
Good/Premium			140.00				195.00						176.67
			Mead	ow Gras	s Stable	e/heavy	-115 lb b	ales					
Good/Premium							225.00						225.00

### 2008 - NORTHERN INTER-MOUNTAIN AREAS - FOB continued:

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
			Mix	ed Gras	s Retail	/light<1	10 lb bal	es					
Premium							240.00						240.00
	<b>.</b>			Oa	t Dome	stic Catt	le						
Good						175.00							175.00
				Orch	ard Don	nestic C	attle					<u> </u>	
Good/Premium							235.00						235.00
			C	rchard	Retail/li	ght<110	lb bales						
Premium	235.00			221.49	273.25	264.06	265.09						267.47
Good/Premium		200.00				217.94	229.10						223.54
			Oı	chard S	table/he	eavy>11	5 lb bale	s					
Good/Premium	200.00					200.00							200.00
	_		Or	chard/A	lfalfa Mi	x Dome	stic Catt	le					_
Premium					230.00								230.00
	_		Orchar				t<110 lb	bales					_
Premium	232.50	230.00		230.00	273.33	300.00							278.78
Good/Premium							203.82						211.90
Good						188.00							188.00
	-	·	Orchar	d/Alfalfa	a/Rye Re	etail/ligh	t<110 lb	bales		1		T.	
Premium							260.00						260.00
Good							180.00						180.00
		1	Rye	Grass			15 lb bal	es		1		1	
Good/Premium						165.00							165.00
	_	· · · · · · · · · · · · · · · · · · ·		· ·		Ĭ .	Ib bales	<u> </u>		1		1	
Premium			320.00		340.00		336.29						336.55
Good/Premium						300.00	313.88						313.59
Good							271.29						271.29

# HAY PRICES – DELIVERED Monthly Averages of Weekly Quotations dollars per ton

### 2008 - PETALUMA

	,					r	,				r		
QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
				Alfalfa (0	Organic)	Domes	tic Cattle	е					
Supreme						324.34	323.17						323.61
Premium/Supreme						313.13							313.13
Premium	275.00				280.00	310.00	320.00						285.38
Fair	250.00												250.00
	•	•	•	Alfa	lfa Dom	estic Ca	ttle			•	•	•	•
Supreme	242.00		241.00	250.78	253.66	271.47	277.86						259.30
Premium/Supreme					245.00								245.00
Premium		225.00		243.80	240.29	245.00	263.67						244.90
Good	192.50	217.68	232.50	240.00	232.34	235.83	237.60						231.60
Fair					222.50	224.46	226.28						224.98
	•	•	•	Alfalfa	Retail/lig	ht<110	lb bales			•	•	•	•
Premium	225.00	236.20	250.00										234.18
			Α	Ifalfa St	able/hea	avy>115	lb bales	3					
Good/Premium		250.00				235.00							238.00
			В	eardles	s Wheat	Domes	tic Cattle	9					
Good					200.00								200.00
				Clov	er Dom	estic Ca	ttle						
Good					210.00								210.00
				Forage	e Mix Do	mestic	Cattle						
Good					190.00								190.00
			Mead	ow Gras	s Stable	e/heavy>	-115 lb b	ales					
Good/Premium		220.00											220.00

### 2008 - PETALUMA - DELIVERED continued:

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
				Oa	t Domes	stic Catt	le						
Good					206.00	197.50							204.21
				Oat Ro	etail/ligh	t<110 lb	bales						
Premium		215.00		205.00									210.00
				Oat Sta	ble/heav	y>115 II	b bales						
Premium					207.22								207.22
			C	rchard	Retail/lig	ght<110	lb bales						
Premium		245.00					275.00						266.43
Good/Premium	246.00												246.00
			Or	chard/B	luegrass	s Domes	stic Catt	le					
Good					245.00								245.00
				Rye G	rass Do	mestic (	Cattle						
Good					220.00								220.00
			T	imothy	Retail/lig	ght<110	lb bales	;					
Premium			320.00										320.00

# HAY PRICES – FOB Monthly Averages of Weekly Quotations dollars per ton

### 2008 - PETALUMA

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
	•	•		Alfa	lfa Dom	estic Ca	ttle		•	•	•	•	•
Fair							202.50						202.50
	•		Beard	lless Wh	neat Ret	ail/light<	<110 lb k	ales					
Premium							190.00						190.00
	•		Beardl	ess Whe	eat Stab	le/heavy	/>115 lb	bales					
Premium					180.00	180.00	190.00						182.00
Good							190.00						190.00
			Mea	dow Gra	ss Reta	il/light<	110 lb ba	ales					
Good						100.00							100.00
				Oat Re	tail/ligh	t<110 lb	bales						
Premium							190.00						190.00
Good/Premium		160.00											160.00
				Oat Sta	ble/heav	y>115 II	b bales						
Premium			160.00	160.00	170.00	190.00	190.00						167.33
Good							190.00						190.00
	•		Rye	Grass	Stable/h	eavy>1	15 lb bal	es					
Premium							160.00						160.00
		Wheat	Straw R	etail/ligl	ht<110 II	b bales	small sq	uare, pe	er bale				
Premium							6.00						6.00

# HAY PRICES - FOB Monthly Averages of Weekly Quotations dollars per ton

### 2008 - SACRAMENTO VALLEY

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
				Alfalfa	Cubes I	Domesti	c Cattle						•
Supreme				240.00	240.00	240.00	240.00						240.00
Premium						230.94							230.94
Good						207.31	225.00						210.63
Fair	180.00												180.00
				Alfa	lfa Dom	estic Ca	ttle						
Supreme	220.00		213.93	219.63	218.72	231.29	240.59						220.21
Premium/Supreme					210.00								210.00
Premium	213.33	225.00		210.58	211.63	220.18	220.23						216.00
Good	195.00			205.00	202.26	203.70	213.80						207.11
Fair	188.00	195.00		185.00	187.40	193.01	193.88						192.99
Utility							180.00						180.00
					Alfalfa	Export							
Premium					218.98	221.72	219.67						220.07
Good						211.43							211.43
				Alfalfa	Retail/lig	ght<110	lb bales						
Premium	210.45	209.68	217.28	216.91	212.65	220.17	221.62						215.33
Good/Premium	194.00		200.00	200.00	200.00	209.44	205.60						204.46
				Al	falfa Sh	eep/Goa	ts						
Good							225.00						225.00
				Alfalfa S	table/he	avy>115	b lb bale	s					
Premium					213.75		210.00						211.67
Good/Premium	204.00		220.00	190.00		201.39	204.48						203.15

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
			Al	falfa/Fo	rage Mix	Domes	tic Cattl	е					
Good					180.00								180.00
			Alfalfa/	Forage	Mix Stab	le/heav	y>115 lb	bales					
Good/Premium		180.00											180.00
			Α	lfalfa/Wl	neat Mix	Domes	tic Cattle	е					
Good					180.00								180.00
				Bearded	Wheat I	Domesti	ic Cattle						
Fair				130.00									130.00
			В	eardles	s Wheat	Domes	tic Cattle	9					
Good					162.04		165.00						162.30
Fair							160.00						160.00
			Beard	dless Wh		ail/light-	<110 lb b	oales					
Premium					175.00								175.00
			Beardl	ess Whe		le/heavy	/>115 lb	bales					
Good/Premium					180.00								180.00
				Clov	er Dom	estic Ca							
Good					170.00		165.00						167.50
				Corn S	talks Do	mestic	Cattle						
Good			50.00										50.00
	_			Forage	Mix Do	mestic	Cattle						
Good					164.81								164.81
Fair					130.00								130.00
		_		rage Mix		light<11	0 lb bale	es					
Premium			230.00		210.87								211.67
Good/Premium					180.00								180.00
	_		For			neavy>1	15 lb ba	les					
Good/Premium				180.00	180.00								180.00

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	AVG
			Fora	age Thre	e-Way N	lix Dom	estic Ca	ittle					
Good					164.66								164.66
			Forage	Three-W	ay Mix F	Retail/lig	ht<110	b bales					
Premium					188.41	198.75							191.22
				Meadow	Grass I	Domesti	c Cattle						
Utility					125.00								125.00
			Mea	dow Gra	ass Reta	il/light<	110 lb b	ales					
Premium						210.00							210.00
Good/Premium					150.00								150.00
				Oa	t Dome	stic Catt	:le						
Good	228.00				173.30	172.98							173.63
Fair				135.00									135.00
					Oat E	xport							
Premium						162.50							162.50
Good					160.00								160.00
				Oat R	etail/ligh	t<110 lk	bales						
Premium	215.00			170.00	187.61	181.43	190.00						186.98
Good/Premium	140.00												140.00
Good				170.00									170.00
	•		•	Oat Sta	ble/heav	/y>115 I	b bales					•	•
Premium					170.00								170.00
			•	Oat S	traw Do	mestic (	Cattle					•	•
Good							70.00						70.00
			-	Oat/l	Rye Don	nestic C	attle					-	•
Good					150.00								150.00

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
			(	Orchard	Retail/I	ight<110	lb bale	S					
Premium	220.42	200.00	200.00	221.18	225.56	230.83	234.74						223.16
Good/Premium	180.00				220.00	196.25	185.00						193.03
			Or	chard/A	lfalfa Mi	x Dome	stic Catt	le					
Premium				200.00									200.00
			Orcha	rd/Alfalfa	a Mix Re	etail/ligh	t<110 lb	bales					
Premium				220.00	231.37	234.67	237.89						233.53
Good/Premium						210.00							210.00
			Orchar	d/Alfalfa	a/Rye Re	etail/ligh	t<110 lb	bales					
Premium					230.00								230.00
			Or	chard/B	luegras	s Domes	stic Catt	le					
Good					210.00								210.00
				Rice S	traw Do	mestic	Cattle						
Good	20.00	20.00											20.00
		Ri	ce Strav	w Domes	stic Catt	le Large	square	, per bal	е				
Good			-	30.00			-						30.00
		Ri	ce Strav	w Dome:	stic Catt	le Small	square	, per bal	е				
Fair					2.50								2.50
		Ri	ce Strav	w Erosic	n Contr	ol Smal	square	, per bal	е				
Good	2.50	2.50	2.50	2.50	2.50	2.50	2.50						2.50
			Rice	Straw E	xport Sr	nall squ		bale					
							2.50						2.50
	(	GoodRic	e Straw	Retail/li	ght<110	lb bale	s Small	square,	per bale	)			
Good		2.50											2.50
				Rye G	rass Do	mestic (	Cattle						
Good					175.19		155.71						165.09

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
				R	ye Gras	s Expor	t						
Premium					180.00	175.00							177.50
Good					170.00								170.00
	•	•	Ry	e Grass	Retail/I	ight<11	0 lb bale	es		•	•	•	•
Premium					172.50	171.00							172.14
			Rye	Grass	Stable/h	eavy>1	15 lb bal	es					
Good/Premium		185.00											185.00
				Sud	an Dom	estic Ca	ittle						
Good							175.00						175.00
					Sudan	Export							
Good							200.00						200.00
				Wheat	Straw D	omestic	Cattle						
Good			63.00			73.70	75.41						73.94
		Wł	neat Stra	aw Dom	estic Ca	ttle sma	II square	e, per ba	le				
Good							3.75						3.75
			V	Vheat St	raw Dor	nestic L	ivestock	(					
Good							75.00						75.00
		Wheat	Straw R	etail/lig	ht<110 II	b bales	Small sq	juare, pe	er bale				
Premium	3.92	4.06	4.00	4.00	4.00	3.35	3.42						3.80
Good/Premium			3.00										3.00
Good	3.63					3.00	3.00						3.22

# HAY PRICES - DELIVERED Monthly Averages of Weekly Quotations dollars per ton

### 2008 - SOUTH-CENTRAL COASTAL AREAS

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
				Alfa	alfa Don	nestic Ca	attle						
Premium				270.00									270.00
Fair	237.00						262.00						258.43
	•			Alfalfa	Retail/lig	ht<110	lb bales						-
Premium	252.22	257.97	267.51	262.09	269.67	277.80	291.16						269.81
Good/Premium							262.17						262.17
						•	lb bales	5					
Premium			270.00	270.77	277.67	272.45	288.50						275.60
Good/Premium			262.67				255.00						259.60
			Alfalf	a/Grass	Mix Ret	ail/light	<110 lb k	oales					
Good/Premium			300.00										300.00
			Al	falfa/Oa	t Retail/	light<11	0 lb bale	es					
Premium					255.00								255.00
			В	ermuda	Retail/li	ght<110	) lb bales	s					
Premium	200.00	210.00	247.50		240.00		275.00						220.83
Good/Premium		185.00											185.00
			Bern	nuda Str	aw Reta	il/light<	110 lb b	ales					
Good	160.00												160.00
			F	orage Mi	ix Retail	/light<1	10 lb bal	es					
Premium	245.52	256.10	254.58	252.23	256.17	258.52	266.43						255.70
			Mix	ed Gras	s Retail	/light<1	10 lb bal	les					
Premium							365.00						365.00
				Oa	t Dome	stic Catt	le						
Good				220.00		215.00							217.73

### 2008 - SOUTH-CENTRAL COASTAL AREAS - DELIVERED continued:

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
				Oat R	etail/ligh	t<110 lk	bales						
Premium	245.00		316.00	316.00	250.00	276.25	270.00						252.77
Good/Premium	225.00			220.00									221.67
		Oat	Stable/l	neavy>1	15 lb ba	les Larg	je Squar	e, per b	ale				
Good/Premium	175.00												175.00
			C	rchard	Retail/li	ght<110	lb bales	5					
Premium	310.00	315.00	320.00	320.00	317.86	317.50	365.00						320.60
Good/Premium					245.38								245.38
			Orchar	d/Alfalfa	a Mix Re	tail/ligh	t<110 lb	bales					
Premium			295.00		300.00	310.00							298.33
Good	230.00												230.00
			Orchard	l/Alfalfa	Mix Sta	ble/heav	/y>115 II	b bales					
Premium					250.00								250.00
				Sudan F	Retail/lig	ht<110 l	b bales						
Good/Premium			185.00										185.00
Good	195.00												195.00
			T	imothy	Retail/li	ght<110	lb bales	5					
Premium	347.50	345.00	385.00				420.00						369.62
	-	Wheat	Straw R	etail/ligh	t<110 lk	bales,	Small so	quare, p	er bale	-	-		
Premium	6.75		6.48	6.38	5.33		6.00						6.07
Good	6.87												6.87

# HAY PRICES - FOB Monthly Averages of Weekly Quotations dollars per ton

### 2008 - SOUTH-CENTRAL COASTAL AREAS

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
			Fo	rage Mi	x Retail/	light<11	0 lb bale	es					
Premium					200.00	215.00	200.00						204.29
				Oat R	etail/ligh	t<110 lb	bales						
Premium					200.00	205.00							201.82

# HAY PRICES - FOB Monthly Averages of Weekly Quotations dollars per ton

### 2008 - TRACY - PATTERSON - STOCKTON

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
		•	•	Alfa	lfa Dom	estic Ca	ttle			•		•	
Supreme			226.43	234.12	233.48	237.91	245.77						235.38
Premium	228.50	215.44	225.29	224.83	224.95	232.88	234.50						227.70
Good	223.27	206.67	200.00	211.56	207.50	220.72	225.89						221.09
Fair	200.00	200.00				208.40	213.26						211.45
	•				Alfalfa	Export							
Premium						230.00	240.92						239.98
	•			Alfalfa	Retail/lig	ht<110	lb bales						
Premium	236.15	236.67	230.00		230.00								235.00
Good/Premium					195.00								195.00
	•		Α	Ifalfa St	able/hea	avy>115	lb bales	3					
Premium					205.91	230.00							210.37
Good/Premium	220.00	220.00	215.00				225.00						220.29
	•			Alfalfa/R	ye Mix I	Domesti	c Cattle						
Good					170.00								170.00
	•			Bearded	Wheat	Domesti	c Cattle						
Fair					145.00								145.00
	•		В	eardles	s Wheat	Domes	tic Cattle	9					
Good					171.32	171.43	166.00						170.21
	•		Beard	lless Wh	neat Ret	ail/light	<110 lb k	ales					
Good					200.00								200.00
	•	•		Forage	Mix Do	mestic	Cattle			•		•	•
Good					159.46								159.46

# 2008 - TRACY - PATTERSON - STOCKTON - FOB continued:

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
	•		Fo	rage Mix	x Retail/	light<11	0 lb bale	es				•	
Premium					165.93								165.93
			Fora	ge Thre	e-Way N	lix Dom	estic Ca	ittle					
Good					173.75	160.00							168.46
Fair					145.00								145.00
			Forage 7	Three-W	ay Mix F	Retail/lig	ht<110	lb bales					
Premium	230.00												230.00
			l	Meadow	Grass I	Domesti	c Cattle						
Good					160.00	160.00							160.00
			Mead	ow Gras	s Stable	e/heavy>	>115 lb k	oales					
Good/Premium		180.00											180.00
				Oa	t Domes	stic Catt	le						
Good				175.88	174.18	166.67	165.00						172.70
Fair			1	145.00	160.00								157.86
					Oat E	xport							
Premium					175.00								175.00
Good					175.00								175.00
					tail/ligh	t<110 lb	bales						
Premium				180.00	193.57		200.00						193.89
				Oat/F	Rye Don	nestic C	attle						
Good					160.00								160.00
			C	rchard	Retail/lig	ght<110	lb bales	<b>S</b>					
Premium		275.00		200.00			250.00						235.71
Good/Premium					200.00		200.00						200.00
	_		Orchar	d/Alfalfa		tail/ligh	t<110 lb	bales				_	
Premium					250.00								250.00

# 2008 - TRACY - PATTERSON - STOCKTON - FOB continued:

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
	•		Orchar	d/Alfalfa	a/Rye Re	tail/ligh	t<110 lb	bales					
Premium					215.00								215.00
			Orc	hard/Ry	e Retail	/light<1	10 lb ba	les					
Premium					240.00								240.00
	•			Wheat	Straw Do	omestic	Cattle						
Good						80.00	82.14						81.53
	•	Wheat	Straw R	etail/ligh	nt<110 lb	bales	Small Sc	quare, pe	er bale	•		-	•
Premium		4.50											4.50

# HAY PRICES – DELIVERED Monthly Averages of Weekly Quotations dollars per ton

# 2008 - TULARE-VISALIA-HANFORD-BAKERSFIELD

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
				Alfa	lfa Dom	estic Ca	ttle						
Supreme	247.28	258.33	267.94	263.67	264.89	268.57	272.35						265.49
Premium/Supreme					265.00								265.00
Premium	238.02	239.87	252.03	252.81	255.19	258.74	263.11						256.07
Good	222.06	235.38	236.27	230.68	247.05	248.06	250.80						245.05
Fair	201.10	221.52	210.38		230.61	236.99	239.10						235.88
				Alfalfa F	Retail/lig	ht<110 l	b bales						
Premium	250.00			270.00	290.00		285.00						267.73
Good/Premium						225.00							225.00
			Δ	Alfalfa St	able/hea	avy>115	lb bales	<b>3</b>					
Premium							270.00						270.00
				Alfalfa	a/Oat Do	mestic (	Cattle						
Good					206.00								206.00
			В	eardles	s Wheat	Domest	tic Cattle	•					
Good					210.00								210.00
				Berm	uda Dor	nestic C	attle						
Good		160.00											160.00
Fair	160.00												160.00
			I	3ermuda	a Straw	Domesti	ic Cattle						
Good	145.00	131.00											138.41
				Corn S	talks Do	omestic	Cattle						
Good	110.00												110.00
			Со	rn Stalk	s Dome	stic Catt	le Groui	nd					
Good			138.00										138.00

# 2008 - TULARE-VISALIA-HANFORD-BAKERSFIELD - DELIVERED - continued:

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
				O	at Dome	stic Cat	tle						
Premium				215.00	217.50								215.71
Good			235.00		204.60	188.53	200.00						201.74
Fair	130.00				194.71								190.40
				Oat Re	tail/light	t<110 lb	bales						
Premium					215.00								215.00
				Oat Sta	ble/heav	y>115 II	b bales						
Good/Premium	215.00												215.00
				Rice S	traw Do	mestic	Cattle						
Good			105.00										105.00
				Sud	an Dom	estic Ca	ttle						
Good	175.00	173.00											174.85
	•		-	Wheat	Straw D	omestic	Cattle				-		-
Good		131.15			110.00	113.11	110.38						113.03

# HAY PRICES - FOB Monthly Averages of Weekly Quotations dollars per ton

### 2008 - WESTERN FRESNO-MADERA-FIREBAUGH COUNTIES

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
		•	Δ	Ifalfa (C	rganic)	Domest	ic Cattle					•	
Good			250.00										250.00
				Alfa	lfa Dom	estic Ca	ttle						
Supreme			238.77	238.36	242.90	248.44	252.52						243.00
Premium				221.70	236.73	238.82	240.08						235.22
Good		200.00		204.56	221.53	225.14	233.11						222.43
Fair						201.52	219.01						213.14
				Alfalfa F	Retail/lig	ht<110 l	b bales						
Premium	233.33		217.50										227.00
			Α	lfalfa St			lb bales	;					
Good/Premium					220.00	230.00	226.61						225.77
			E	<b>Bearded</b>	Wheat	Domesti	c Cattle						
Good					162.50								151.14
			В	eardles	s Wheat	Domest	tic Cattle	)					
Good					171.85	166.00	170.00						170.92
Fair				150.00									150.00
				Oa	t Dome	stic Catt	le						
Good					178.24		180.00						178.70
				Oat Re	tail/ligh	t<110 lb	bales						
Premium	205.00												205.00
				Oat S	traw Do	mestic C	Cattle						
Good						90.00							90.00
					Sudan	Export							
Good							170.00						170.00

# 2008 - WESTERN FRESNO-MADERA-FIREBAUGH COUNTIES - continued:

QUALITY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	AVG
				Wheat	Straw Do	omestic	Cattle						
Good			55.00			77.56							65.11
			Whe	at Strav	v Domes	tic Catt	e Windr	ow					
Good					40.00								40.00

Arizona BALES	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	TOTAL
Bakersfield		25					108						133
Chino	102	179	140	195	77		128						821
Fresno					20		69						89
Imperial	123	268	171	3,163	4,195	12,005	13,970						33,895
Inyo													0
Kern	322	491	676	724	520	500	1,664						4,897
Kings	25	68	181				46						320
Los Angeles	42	24	22		52		47						187
Medoccino													0
Merced	44	24											68
Modoc													0
Monterey	109	23			22	43							197
Napa			23										23
Nevada							25						25
Orange													0
Plumes													0
Riverside	547	1,801	630	353	1,073	3,354	1,464						9,222
Sacramento					22								22
San Benito	124	183	71										378
San Bernardino	5,666	6,473	9,936	4,150	4,921	30,314	20,419						81,879
San Diego	272	138	223	459	450	750	601						2,893
San Francisco													0
San Jacinto													0
San Joaquin													0
San Luis Obispo		95	47										142
Solano				49	71	46							166
Stanislaus	93	142	45										280
Tulare	1,122	1,773	4,930	6,222	4,263	1,695	6,054						26,059
Ventura	24			49	25	23	123						244
Yuba													0
TOTALS	8,615	11,707	17,095	15,364	15,711	48,730	44,718	0	0	0	0	0	161,940

Arizona CUBES	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Contra Costa													0
Merced	25												25
San Bernardino	23												23
San Joaquin		25			24								49
Export													0
TOTALS	48	25	0	0	24	0	0	0	0	0	0	0	97

Idaho BALES	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Chino		25											25
Fresno	153		89				25						267
Glenn	21			25									46
Humboldt		24											24
Kern	47		24			24							95
Kings		23		61	20								104
Los Angeles	22					24							46
Madera	99	350	209	928	24	64	86						1,760
Merced	806	1,115	1,349	1,509	488	742	519						6,528
Monterey	22	24											46
Nevada	2												2
Placer	20												20
Sacramento	137	88	209	24	48								506
San Benito	22												22
San Bernardino	21	37			19	24							101
San Diego							22						22
San Joaquin	116	48	71	73									308
San Mateo							23						23
Santa Cruz					22								22
Shasta			2				3						5
Sonoma	121	93	211	197	22	98	50						792
Stanislaus	284	548	688	563	266	167	143						2,659
Tulare	508	653	701	502	111	210	512						3,197
Ventura						21							21
Export				21									21
TOTALS	2,401	3,028	3,553	3,903	1,020	1,374	1,383	0	0	0	0	0	16,662

Nevada BALES	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Alameda			26			46							72
Bakersfield							25						25
Butte	26	51	104	49	26	25	76						357
Colusa	26	25											51
El Dorado		50				22							72
Fresno	927	472	534	149			197						2,279
Glenn	23	103											126
Hanford													0
Humboldt													0
Imperial													0
Inyo	56		25										81
Kern	1,409	287	410	79	119		966						3,270
Kings	637	500	304	170	25	25	489						2,150
Lassen	176	120	80	77	91	16	116						676
Los Angeles	34	100	118	198	119		348						917
Madera	105	72		172	123	23	103						598
Marin	54	161	26	27		130	373						771
Mariposa		25	47				27						99
Merced	5,239	4,822	4,803	2,389	488	1,123	3,347						22,211
Modoc		101											101
Monterey													0
Napa													0
Nevada	60	154	158	90	30	56	45						593
Orange		26	26		17		26						95
Placer	267	166	162	50	47	25							717
Plumes	4	35	5	7	36	7	81						175
Riverside	49	164	50	25	72	25	108						493

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Nevada BALES	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Sacramento	944	875	872	505	151	150	169						3,666
San Benito	50	23											73
San Bernardino	254	298	174	89	175	99	231						1,320
San Diego	148	137	54	68	25	25	73						530
San Francisco													0
San Jacinto													0
San Joaquin	4,761	5,221	4,609	3,303	852	410	2,135						21,291
San Luis Obispo		25	9	79	40		22						175
San Mateo							24						24
Santa Barbara		26	49		24		22						121
Santa Clara				22									22
Santa Cruz													0
Shasta						26	3						29
Sierra	1	27	54			3	2						87
Solano	1,633	2,433	2,662	1,832	1,201	283	503						10,547
Sonoma	679	601	625	376	302	238	187						3,008
Stanislaus	10,062	11,156	8,857	5,530	3,066	2,942	6,830						48,443
Sutter													0
Tehama													0
Tulare	4,018	4,172	3,922	2,075	1,528	621	7,350						23,686
Tuolumnne													0
Turlock													0
Ventura							24						24
Yolo	176												176
Yuba	51			166	130								347
Export	25			23	43		67						158
TOTALS	31,894	32,428	28,765	17,550	8,730	6,320	23,969	0	0	0	0	0	149,656

Nevada CUBES	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	TOTAL
Alameda													0
Butte	20	25											45
Chino				25									25
Colusa													0
Contra Costa							25						25
Fresno	25												25
Glenn		23	24	22									69
Kern	26						22						48
Lassen	8	13	14	9	8	15	5						72
Los Angeles	24	22											46
Madera	24	26				24							74
Marin													0
Merced	24		22	25	24	25							120
Nevada					25	24							49
Placer													0
Plumes		29	1	3	2	1							36
Riverside													0
Sacramento		20				20							40
San Bernardino							24						24
San Diego													0
San Joaquin	218	269	214	252	72	117	224						1,366
San Luis Obispo													0
San Mateo					25	50	24						99
Santa Clara													0
Sierra			1		1								2
Solano		24											24
Sonoma		24	24	25									73
Stanislaus	69	55			68	22	47						261
Sutter													0
Tulare													0
Yolo		24											24
Export	45	44		22	44	46	179						380
TOTALS	483	598	300	383	269	344	550	0	0	0	0	0	2,927

Oregon BALES	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTALS
Alameda		26					174						200
Butte	208	263	153	160	79	25	129						1,017
Calaveras													0
Colusa	126	173			26								325
Contra Costa							25						25
Del Norte	255	61	40	63	91	128	107						745
El Dorado						30	23						53
Fresno			27	26	8	77							138
Glenn	357	750	697	590	313	130	364						3,201
Hanford													0
Humboldt	711	917	750	444	509	671	674						4,676
Inyo					26		25						51
Kern					26	23							49
Kings			25		26								51
Lake													0
Lassen	50	178	375	52	24		25						704
Los Angeles	50	25	53	28			26						182
Madera		77	130	103	129	78	26						543
Marin	51	54	103	25		52	26						311
Mendocino	612												612
Merced		1,055	1,450	412	101	133	252						3,403
Modesto													0
Modoc	73	257	112		34	25							501

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Oregon BALES	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	TOTALS
Napa			25										25
Nevada			27		26	26							79
Orange						27							27
Petaluma													0
Placer	76	128	78	101									383
Riverside													0
Sacramento	77		25	52									154
San Benito													0
San Bernardino				26	26		50						102
San Diego	26	26	51	27	27								157
San Joaquin	999	1,234	1,143	312	53	131	154						4,026
San Luis Obispo				25	48								73
Santa Barbara			78										78
Santa Clara		27			26		26						79
Santa Cruz							49						49
Shasta	246	369	366	333	75	173	230						1,792
Sierra				27									27
Siskiyou	159	293	182	132	207	157	154						1,284
Solano	680	1,240	1,117	1,042	181	648	429						5,337
Sonoma	1,881	2,947	3,186	1,724	943	1,242	1,398						13,321
Stanislaus	2,398	3,719	4,200	2,576	781	641	581						14,896
Sutter													0
Tehama	256	565	291	159	156		533						1,960
Tulare	427	78	126	248	241	349	483						1,952
Turlock													0
Ventura		25		51	27	26							129
Yolo	279	365	181	667	364	337	74						2,267
Yuba					52	26	316						394
TOTALS	9,997	14,852	14,991	9,405	4,625	5,155	6,353	0	0	0	0	0	65,378

Other BALES	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Butte													0
Fresno	23	22	24	79	66		68						282
Kern	566	168	171	87	103		405						1,500
Kings			43										43
Lassen													0
Los Angeles		22	22		20	21	13						98
Madera				23			24						47
Merced		48	92	100	139	146	20						545
Monterey	40		13										53
Orange													0
Riverside		44	44				68						156
Sacramento		41	22	34	23								120
San Benito	171	225											396
San Bernadino	328	40	343			71							782
San Diego	44												44
San Joaquin				20	20								40
San Mateo													0
Santa Barbara	22												22
Santa Clara			36										22 36 29
Shasta					23	6							29
Solano			24			21							45
Sonoma													0
Stanislaus						16	99						115
Sutter		21											21
Tehama				73	23								96
Tulare	1,151	1,481	1,897	482	553	1,419	5,118						12,101
Export					23	19	48						90
TOTALS	2,345	2,112	2,731	898	993	1,719	5,863	0	0	0	0	0	16,661

Other CUBES	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Colusa					20								20
Merced				60		24							84
Placer		7											7
Riverside	1												1
San Joaquin				21	23		53						97
Solano				25									25
Stanislaus				22			47						69
Tulare						22							22
Export													0
TOTALS	1	7	0	128	43	46	100	0	0	0	0	0	325

Utah BALES	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Alameda							24						24
Bakersfield					24	44	20						88
Chino							47						47
Contra Costa													0
Fresno	236	375	897	120	74	1,402	965						4,069
Hanford													0
Kern	1,044	1,017	1,036	777	911	4,696	6,552						16,033
Kings	276	403	2,089	509	2,696	428	1,590						7,991
Lassen			20										20
Los Angeles	961	1,025	1,141	995	523	334	907						5,886
Madera				21		73	71						165
Marin													0
Merced	47	162	123	403	24	69	145						973
Nevada													0
Orange				25			24						49
Plumes					3								3
Riverside	2,034	1,732	2,144	11,578	1,615	1,150	1,774						22,027
Sacramento				25									25
San Benito													0
San Bernardino	1,112	728	1,521	1,585	515	649	530						6,640
San Diego	317	220	13	26	25	25	23						649
San Joaquin						46	46						92
San Luis Obispo							22						22
Santa Barbara			48										48
Santa Clara	25			25									50
Sonoma					75	24							99
Stanislaus	144		74	48	51	73	536						926
Tehama													0
Tulare	7,576	7,338	7,078	5,280	3,170	10,722	20,278						61,442
Ventura													0
Export	4,069	3,785	4,834	4,360	4,638	4,137	7,429						33,252
TOTALS	17,841	16,785	21,018	25,777	14,344	23,872	40,983	0	0	0	0	0	160,620

Utah CUBES	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Bakersfield						22							22
Inyo													0
Kern		48	135	115	24	65	133						520
Kings		45	20										65
Lassen													0
Los Angeles	684	619	652	737	626	2227							5,545
Orange	45	46	68	117	23	45							344
Riverside	44	22	46	69	48		44						273
San Bernardino	45		48	63	22	23	21						222
San Diego													0
San Joaquin						22							22
San Luis Obispo													0
Tulare	89		21	45	20	44	183						402
Ventura													0
Export	5,752	3,663	4,065	5,690	4,619	5,003	9,564						38,356
TOTALS	6,659	4,443	5,055	6,836	5,382	7,451	9,945	0	0	0	0	C	45,771

#### **ALFALFA & OTHER HAY**

From California Ports

From Oregon-Washington Ports

	Japan	S Tons	Other Countries	S Tons	Japan	S Tons	Other Countries	S Tons	TOTAL
January	52,309	57,660	18,786	20,708	88,693	97,766	50,875	56,080	232,214
February	50,664	55,847	23,153	25,522	81,571	89,916	55,291	60,947	232,231
March	61,100	67,351	22,809	25,142	95,787	105,586	71,232	78,519	276,598
April	62,063	68,412	20,835	22,966	105,470	116,260	64,267	70,842	278,480
May	63,796	70,322	16,339	18,010	100,264	110,521	44,705	49,278	248,132
June	69,892	77,042	19,804	21,830	103,759	114,374	41,792	46,067	259,313
July		0		0		0		0	0
August		0		0		0		0	0
September		0		0		0		0	0
October		0		0		0		0	0
November		0		0		0		0	0
December		0		0		0		0	0
Cumulative	359,824	396,634	121,726	134,179	575,544	634,422	328,162	361,733	1,526,968

Source: United States Dept. of Commerce, Bureau of Census Note:Cummulative totals may not be exact due to rounding.

2008 year-to-	2008 year-to-date Exports – Quantities in Short Tons									
ALFALFA & OTHER HAY										
From California	From California Ports									
	JAPAN	OTHER COUNTRIES	TOTAL							
JAN	57,660	20,708	78,368							
FEB	55,847	25,522	81,368							
MAR	67,351	25,142	92,493							
APR	68,412	22,966	91,378							
MAY	70,322	18,010	88,333							
JUN	77,042	21,830	98,872							
JUL	0	0	0							
AUG	0	0	0							
SEP	0	0	0							
OCT	0	0	0							
NOV	0	0	0							
DEC	0	0	0							
From Washingt	on & Oregon	Ports								
JAN	97,766	56,080	153,846							
FEB	89,916	60,947	150,863							
MAR	105,586	78,519	184,105							
APR	116,260	70,842	187,101							
MAY	110,521	49,278	159,799							
JUN	114,374	46,067	160,441							
JUL	0	0	0							
AUG	0	0	0							
SEP	0	0	0							
OCT	0	0	0							
NOV	0	0	0							
DEC	0	0	0							
CUMULATIVE	<b>CUMULATIVE</b> 1,031,056 495,912 1,526,968									
US Dept. of Commerce; Cumulative totals may not be exact due to rounding.										

Combined I Cubes Cumm (Short To	ulative
January	232,214
February	232,231
March	276,598
April	278,480
May	248,132
June	259,313
July	0
August	0
September	0
October	0
November	0
December	0
Annual Total	1,526,968

Check sum 1,526,968